



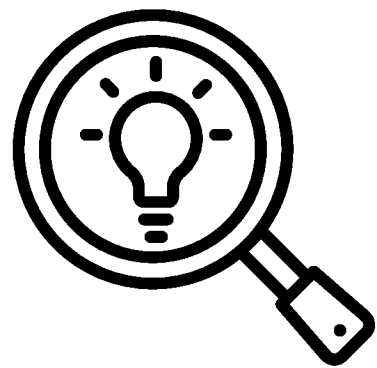
Empowering deliveries, greening the future



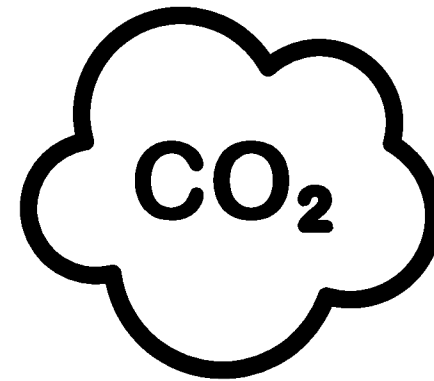
Last-mile surge, few green solutions for consumers



“ Today's urban customer, increasingly concerned about rising pollution, are eager to embrace viable *eco- friendly* delivery solutions that offer *convenience* and *value for money* ”



Supply & Price Discovery



Environmental Impact



Demand Growth

Introducing Dropon

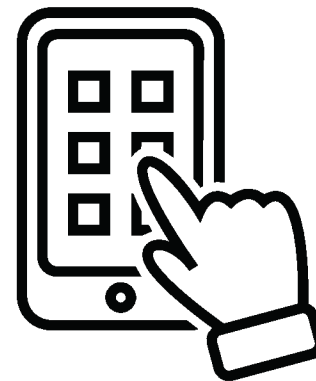
Affordable, Greener Solutions for Deliveries



“Whether you are a *small business* or a *large enterprise* or an *individual*, Our On Demand Delivery & Last Mile Delivery service is the perfect solution for your *goods delivery needs*.”



Affordable Pricing



Intuitive Mobile App



Eco Friendly Deliveries

The DropOn App > 75,000+ Registered Users



User App

DropOn Delivery: Fast Delivery

MyZek Logistics Private Limited

3.8★
1.83K reviews

50K+
Downloads

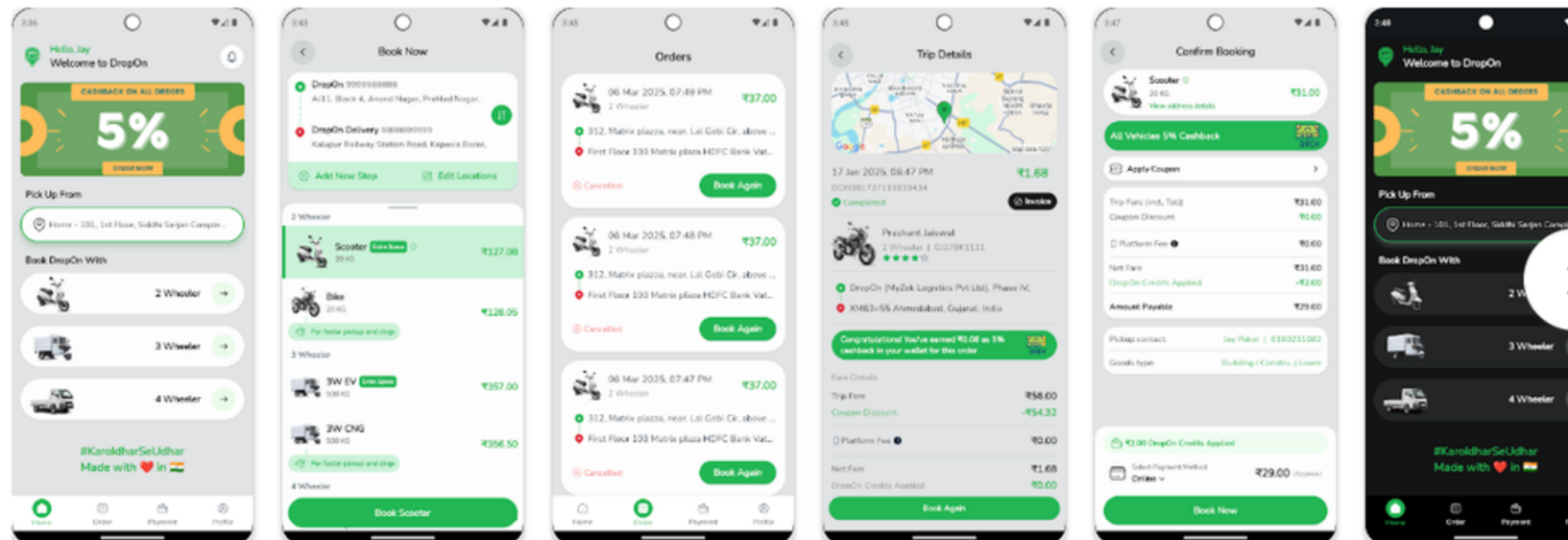
3+
Rated for 3+ ⓘ

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Partner App

DropOn Partner

MyZek Logistics Private Limited

3.7★
341 reviews

10K+
Downloads

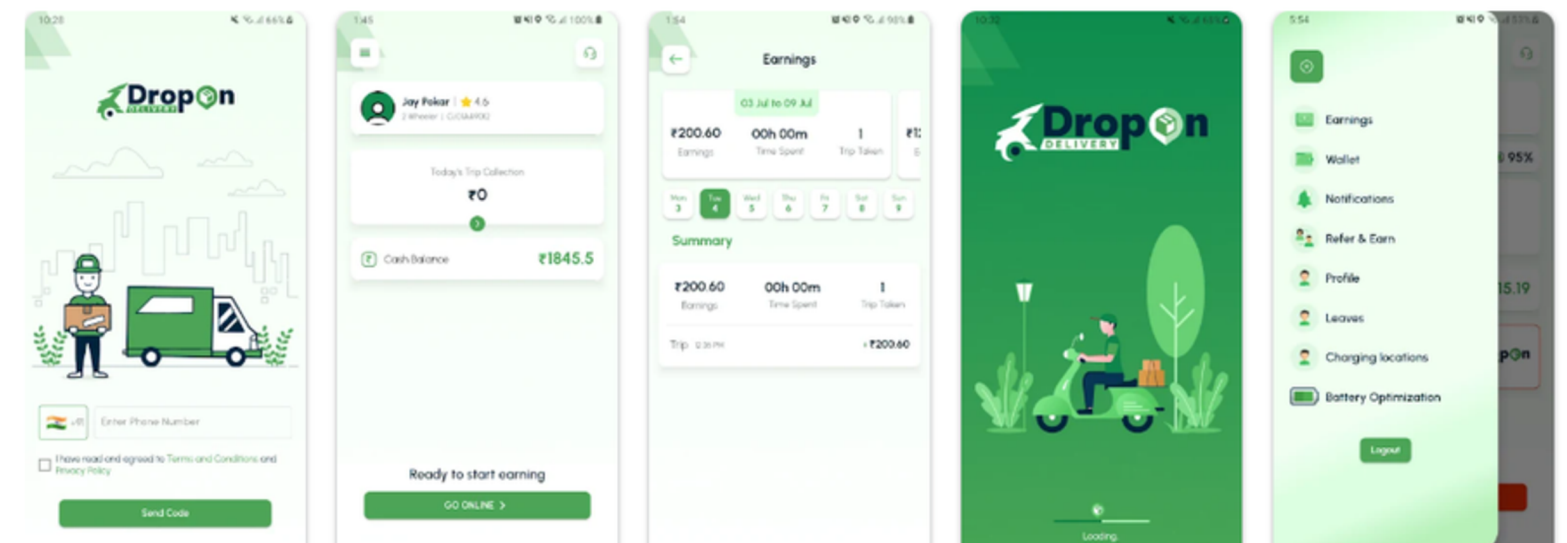
3+
Rated for 3+ ⓘ

Install

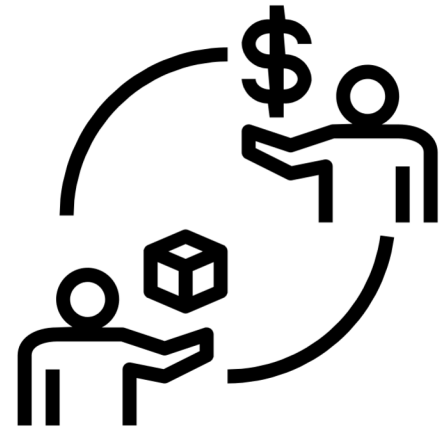
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Our Business Model – How we make money



Aggregation

Revenue : Commission Fee

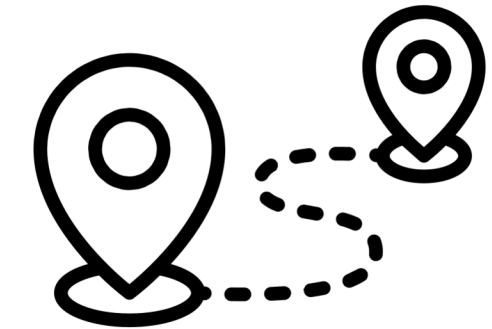
Dropon earns revenue by charging a commission on every transaction completed through the platform.



Rent

Revenue : Rent income

Dropon generates revenue by renting vehicles to riders on a daily basis, with the condition that they work exclusively on the platform.



3PL

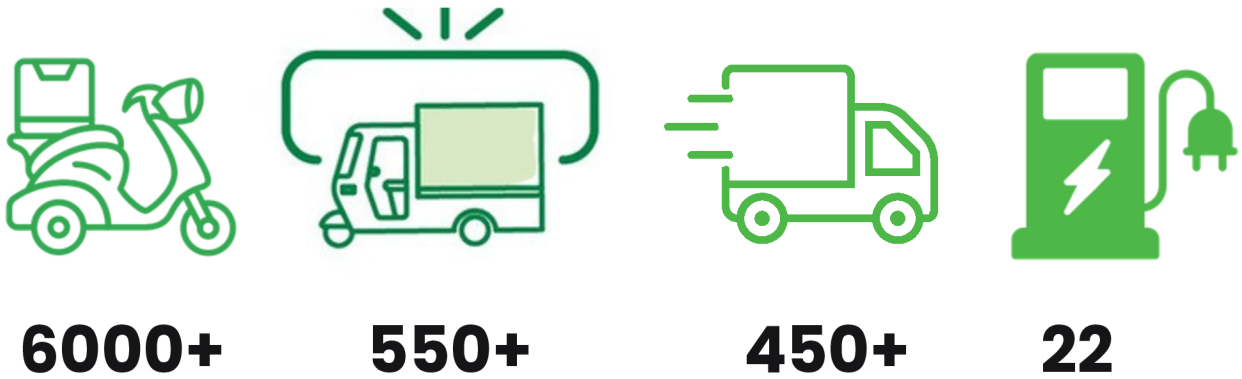
Revenue : Commission Fee

Dropon offers last-mile delivery services for platforms like Bigbasket, Vadilal, Eezy Reverse, earning a commission on every order fulfilled.

Fulfilling 2 deliveries/minute & our customers are loving it



Current Fleet Capacity



Revenue

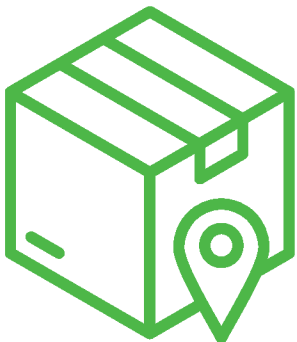
FY 24 : 0.63 Cr
FY 25 : 5.32 Cr
FY 26 : 6.82 Cr



App Users 75k+



MAU 7,800+



Delivered Orders 5.25 L +



City A'Bad, G'nagar Surat



Monthly Orders 32,000+

Growing market size and user penetration in India



- Platform Delivery Market reached revenue of **USD 3.17 billion in 2024**
(Expected to Reach Market size of USD 5.16 billion by 2029)
- Annual Growth Rate @ **10.23% (CAGR 2024–2029)**
- User Penetration rate is @ **4.9% (2025)**
(Expected to Reach @ 7.0 % by 2029)



Goals/Milestones



01

Dropon aims to expand into tier-2 cities of Gujarat, Rajasthan, MP, & Maharashtra targeting 4 different cities within the next 1.5 years.

2027

02

Dropon aims to disrupt last-mile delivery by introducing drone deliveries in the sub-8 kg payload category.

2029

03

Dropon aspires to be a pioneer in green logistics by staying flexible and adaptable, revolutionizing the last-mile delivery space with solutions like EV fleet, drone delivery, hydrogen vehicles, and beyond.

2031



Our Team

Our team brings a wealth of diverse experience, From banking, IT, to entrepreneurship – we have it all in place.
We're ready to innovate and disrupt the industry, Using our collective knowledge and expertise with agility.
Together, we'll build something great and change the game for good.



Mit Pandya

CEO

BE EEE 10+



Dr. Jui Pandya

Director

PHD (Chemistry) 7+



Aalap Pandya

Director

BE IT , MBA 10+



Prashant Jaiswal

CTO

BE IT 8+



Durvesh Parmar

PM & TL (IT)

BCA 10+

Recognition – LEAPS 2024

(Startups – Logistics Operations)





Thank you.

Get in Touch



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